The family-orientated business is led by Jazz Singh. (Supplied)

Another happy family who secured their home thanks to Jazz Real Estate.

Passion for property drives results at Jazz Real Estate

By Elle Cecil

Point Cook business Jazz Real Estate has a rich history in the industry, with over 25 years of experience in property sales and management.

CEO and estate agent Jazz Singh has found his passion in real estate. With the aim of assisting people to start a new chapter in their lives, Jazz Real Estate's property sales and leases are a result of years of hard work and perseverance in the industry.

Working in the industry for over a decade, Jazz is deeply committed to his profession and wants to be clients' first thought when looking to sell, buy or lease property.

"We absolutely love what we do and our passion for our clients makes us work harder," Jazz says.

"Our innovation and commitment to achieve the best prices as well as constant learning and development sets us apart from our competitors."

With the pandemic raging over the last year and a half, Jazz Real Estate has invested in extensive professional training to stay up to date with new skills, and have even begun working with a former FBI investigator to further develop negotiation skills and assist clients in getting great prices on private sales.

To combat lockdowns, Jazz Real Estate has also implemented state of the art tools and technologies to conduct private inspections, virtual auctions and tours, as well as the ability to digitally sign contracts.

"We have an extensive and out-of-the-box mindset which allows us to learn and develop new and innovative ideas, with the focus on the journey and the outcome for the client," says Jazz.

These innovative strategies have been extremely successful, with many homes being sold following videos and virtual tours for many interstate and international buyers, resulting in higher sale prices.

A family-oriented business, Jazz Real Estate's shortlisting process is extensive and thorough to ensure that the most suitable tenants are selected to lease homes managed by the agency.

Jazz Real Estate is located at Building C5/ Level 1, 2 Main Street, Point Cook. For more information, phone (03) 8781 3853 or visit jazzrealestate.eview.com.au.

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